

A. Silvana Giner

Senior Counsel



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Practice Areas

Family Office Services
Wealth Management

Education

Stanford Law School
JD (1985)

University of Massachusetts Amherst
BA (1982) *cum laude*, Phi Beta Kappa

Admissions

Massachusetts

Nan Giner represents high net worth individuals and families in matters ranging from basic estate planning, wills and revocable trusts to sophisticated strategies for lifetime asset transfers. She delivers comprehensive counsel targeted to clients' personal planning objectives, with an emphasis on sophisticated wealth transfer strategies.

In addition to minimizing income, gift, estate, and generation-skipping transfer taxes, Nan focuses on solutions designed to reflect the discrete needs and wishes of each of her clients. She regularly advises trustees and beneficiaries on complicated trust matters and serves as a professional trustee of numerous family trusts, helping to develop and implement strategies to aid in long-term preservation of family wealth. Nan also serves as trustee of numerous charitable trusts, with a focus on impact giving.

Publications and Presentations

- "GRITs, GRATs and GRUTs," chapter author, *Drafting Irrevocable Trusts in Massachusetts – Massachusetts Continuing Legal Education*, 2020
- "10th Annual Estate Planning Conference," speaker, Massachusetts Continuing Legal Education, Boston
- "GRATs, QPRTs, FLPs and Other Discounting Techniques," speaker, Massachusetts Continuing Legal Education, Boston
- "Trust and Estate Basics," chapter co-author, *Selling Your Business: The Transition from Entrepreneur to Investor*

Professional and Community Involvement

- Member, MCLE Estate Planning Curriculum Advisory Committee
- Trustee, University of Massachusetts Amherst Foundation

Recognition

- *Boston Magazine Top Lawyer 2021*
- *Chambers High Net Worth: Private Wealth Law* (2016-2024)
- *Best Lawyers in America* (2006-2024)
- *Best Lawyers in America: "Lawyer of the Year"* for Closely Held Companies and Family Businesses Law (2019, 2021, 2024)
- *The National Law Journal*, "Trusts and Estates Trailblazer"

- Fellow of The American College of Trust and Estate Counsel
- “Top Woman of Law” by *Massachusetts Lawyers Weekly*
- *Massachusetts Super Lawyers*