

Jennifer Conway Fenn

Co-Chair, Finance & Restructuring



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Practice Areas

Finance
Bankruptcy & Restructuring

Education

University of Connecticut
School of Law
JD (2006)

Lafayette College
BA (2003) *cum laude*

Admissions

Massachusetts

Jennifer Fenn, co-chair of Choate's Finance & Restructuring Group, is a recognized leader both in and out of the office, and is routinely an integral part of some of Choate's most high-profile transactions. Jen represents lenders in a broad range of complex financing transactions for both banks and institutional investors, focusing on asset-based transactions with an emphasis on the retail market. Jen's ability to execute the full lifecycle of a variety of deal structures – including originations, distressed work, DIP financings, and emergence financings – has impressed clients and peers alike.

Beyond her client work, Jen has a proven commitment to developing and mentoring the next generation of talent. As one of the Firm's two Hiring Partners, Jen has played an active role in Choate's hiring process for years.

Representative Engagements

- PNC Bank, National Association as the Administrative Agent for a DIP Financing arrangement totaling \$550 Million provided to Big Lots, Inc. and its subsidiaries in its Chapter 11 case in the U.S. Bankruptcy Court for the District of Delaware.
- Wells Fargo Bank as administrative agent and collateral agent in connection with a substantial amendment to an existing \$433 million asset-based revolver credit facility to The Children's Place, Inc., a specialty retailer of children's apparel and accessories.
- Agent in connection with \$650 million syndicated revolving and term loan credit facility for working capital needs of supermarket chain.
- Agent in connection with \$37.5 million revolving and term loan facility for working capital and acquisition needs of retail chain.
- Agent in connection with \$2.1 billion syndicated revolving credit facility for working capital needs of national retail chain.
- Agent in connection with foreign borrowers and guarantors party to \$60 million revolving credit facility to software company.
- Various secured lenders in connection with Chapter 11 proceedings of retailers and other companies with respect to debtor-in-possession financings, cash collateral disputes, §363 sales, confirmation matters, and other aspects of borrower's bankruptcies affecting lenders.
- Various revolving credit lenders and term lenders in connection with secured credit facilities to retail chain stores, manufacturers, and other businesses.

Publications and Presentations

- "Maximizing Opportunity in a Challenging Market: Creative Deal Structuring," moderator, SFNet New England, September 2024

Professional and Community Involvement

- Member, Women's Bar Association

Recognition

- *SFNet* "40 Under 40" Award 2020
- *Massachusetts Super Lawyers* Rising Star (2013-2016)
- *The Legal 500* (2023-2024)
- *Massachusetts Super Lawyers*