# CHOATE

# Mark A. DeFeo Co-Chair, Private Equity and M&A



T (617) 248-4902 mdefeo@choate.com

#### **Practice Areas**

**Private Equity** 

#### Education

Boston College Law School JD (2009) *magna cum laude*, Order of the Coif Note Editor, *Boston College Law Review* 

> Boston College BA (2006) *summa cum laude*

#### Admissions

Massachusetts U.S. District Court, Massachusetts Mark DeFeo, Co-Chair of Choate's Private Equity and M&A Group, helps private equity funds to successfully complete buy-outs, growth equity financings, exits, and other significant transactions. Mark is regarded as a trusted advisor to clients throughout the lifecycle of their investments, adept at handling the acquisition or equity investment on the front-end of a transaction and the exit on the backend. Mark provides further value to clients by helping in the advancement of the business as it grows through add-on acquisitions, equity financings, and other significant inflection points, while also serving as outside general counsel for the portfolio companies.

Mark also counsels portfolio companies, search funds and family offices on complex M&A and general corporate matters.

Mark has worked on transactions in a variety of sectors, including software, tech-enabled services, cybersecurity, healthcare IT, financial services, consulting, and business services.

#### **Representative Engagements**

- Dundon Capital Partners in various pickleball-related transactions, including PPA Tour's merger with Major League Pickleball.
- BV Investment Partners in numerous acquisitions and related addons in the business services, security and software industries.
- Century Equity Partners in the acquisition and sale of insurance technology solution providers.
- Cove Hill Partners in acquisitions, spin-out and recap transactions.
- Mainsail Partners in several software and technology platformfocused acquisitions and exits.
- Riverside Partners in various acquisitions and sales in the SaaS, business services, and healthcare technology industries.
- Serent Capital in several acquisitions, growth equity transactions and exits in healthcare IT and services, software and tech-enabled services.
- Summit Partners in a number of growth equity financings in healthcare and e-commerce, as well as the sale of healthcare IT company to private equity buyer.
- Sunstone Partners in multiple platform acquisitions, add-on transactions and roll-up strategies across cybersecurity, healthcare services and tech-enabled services.
- Sverica Capital in multiple acquisitions of software-focused companies.

### CHOATE

### Professional and Community Involvement

• Member, Boston Bar Association

### Recognition

• Massachusetts Super Lawyers