

# A. Silvana Giner

## Partner

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Nan Giner represents high net worth individuals and families in matters ranging from basic estate planning, wills and revocable trusts to sophisticated strategies for lifetime asset transfers. She delivers comprehensive counsel targeted to clients' personal planning objectives, with an emphasis on sophisticated wealth transfer strategies.

In addition to minimizing income, gift, estate, and generation-skipping transfer taxes, Nan focuses on solutions designed to reflect the discrete needs and wishes of each of her clients. She regularly advises trustees and beneficiaries on complicated trust matters and serves as a professional trustee of numerous family trusts, helping to develop and implement strategies to aid in long-term preservation of family wealth. Nan also serves as trustee of numerous charitable trusts, with a focus on impact giving.

## PRACTICE AREAS

Family Office Services

Wealth Management

## RECOGNITION

- *Boston Magazine Top Lawyer 2021*
- *Chambers High Net Worth: Private Wealth Law*
- *Best Lawyers*
- *The National Law Journal*, "Trusts and Estates Trailblazer"

## PUBLICATIONS AND PRESENTATIONS

- "GRITs, GRATs and GRUTs," chapter author, *Drafting Irrevocable Trusts in Massachusetts – Massachusetts Continuing Legal Education*, 2020.
- "10<sup>th</sup> Annual Estate Planning Conference," speaker, Massachusetts Continuing Legal Education, Boston.
- "GRATs, QPRTs, FLPs and Other Discounting Techniques," speaker, Massachusetts Continuing Legal Education, Boston.
- "Trust and Estate Basics," chapter co-author, *Selling Your Business: The Transition from Entrepreneur to Investor*.

**EDUCATION**

Stanford Law School  
JD, 1985

University of Massachusetts  
Amherst  
BA, 1982, *cum laude*, Phi Beta  
Kappa

**ADMISSIONS**

Massachusetts

**PROFESSIONAL AND COMMUNITY INVOLVEMENT**

- Member of the Estate Planning Curriculum Advisory Committee for MCLE
- Trustee of the University of Massachusetts Amherst Foundation
- Fellow of the American College of Trust and Estate Counsel